



FONAFE TECH

Innovación y Tecnología:
Transformando las Empresas del Estado



FONAFE TECH

Jesús Cruz

Senior Systems Engineer
Palo Alto Networks





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**Ciberseguridad en la nueva era de IA.
¿Realmente mi información corre riesgo?**

Ciberseguridad en épocas de IA

¿Realmente mi información corre
riesgo?

Jesús Arturo Cruz Ortiz
Systems Engineer

Ciberataques 2023

Industry	Incidents				Breaches			
	Total	Small (1-1,000)	Large (1,000+)	Unknown	Total	Small (1-1,000)	Large (1,000+)	Unknown
Total	30,458	919	1,298	28,241	10,626	617	986	9,023
Accommodation (72)	220	16	9	195	106	16	9	81
Administrative (56)	28	7	7	14	21	6	4	11
Agriculture (11)	79	5	0	74	56	4	0	52
Construction (23)	249	17	6	226	220	12	5	203
Education (61)	1,780	82	630	1,068	1,537	56	618	863
Entertainment (71)	447	16	2	429	306	10	1	295
Finance (52)	3,348	75	122	3,151	1,115	54	87	974
Healthcare (62)	1,378	54	21	1,303	1,220	41	18	1,161
Information (51)	1,367	79	62	1,226	602	49	19	534
Management (55)	22	4	1	17	19	4	1	14
Manufacturing (31-33)	2,305	102	81	2,122	849	62	49	738
Mining (21)	30	1	2	27	20	1	1	18
Other Services (81)	462	13	5	444	417	8	5	404
Professional (54)	2,599	205	102	2,292	1,314	124	73	1,117
Public Administration (92)	12,217	56	115	12,046	1,085	39	27	1,019
Real Estate (53)	432	35	5	392	399	29	2	368
Retail (44-45)	725	90	47	588	369	55	32	282
Transportation (48-49)	260	21	38	201	138	17	12	109
Utilities (22)	191	17	11	163	130	12	6	112
Wholesale Trade (42)	76	22	21	33	54	17	14	23
Unknown	2,243	2	11	2,230	649	1	3	645
Total	30,458	919	1,298	28,241	10,626	617	986	9,023

Fuente: 2024 Data Breach Investigations Report (Verizon)

¿El atacante cumple su promesa?

Do attackers keep their promises once they've been paid?

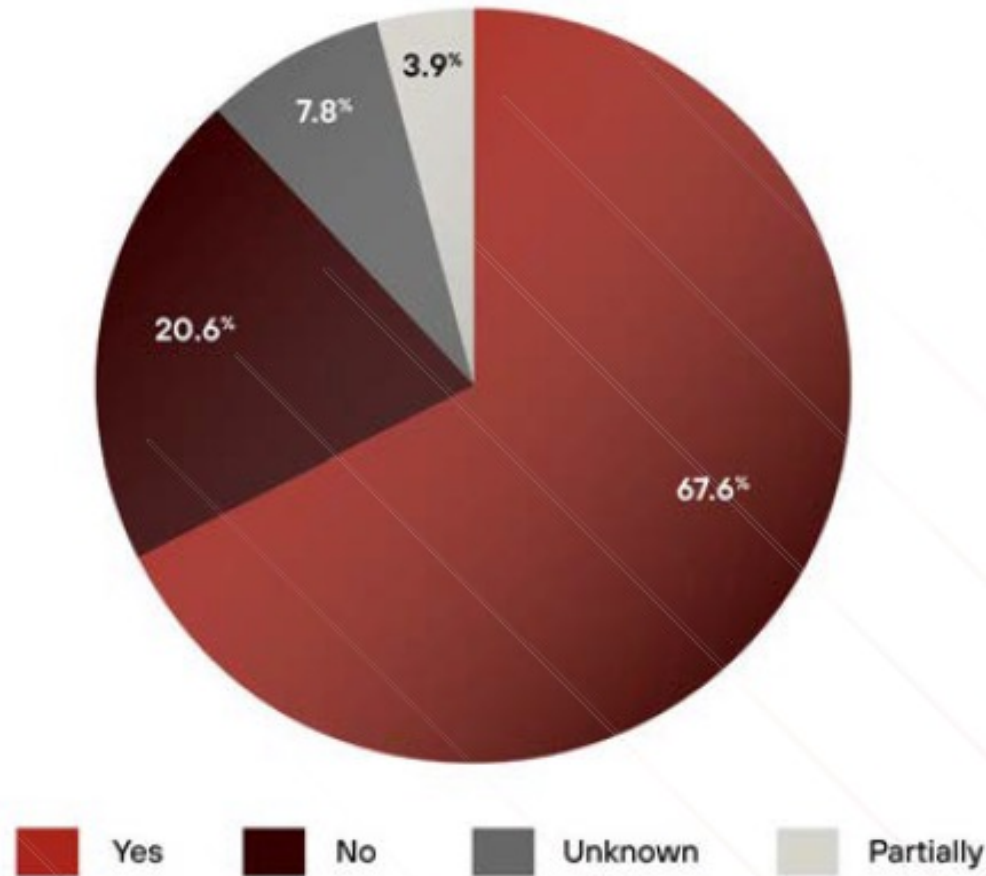
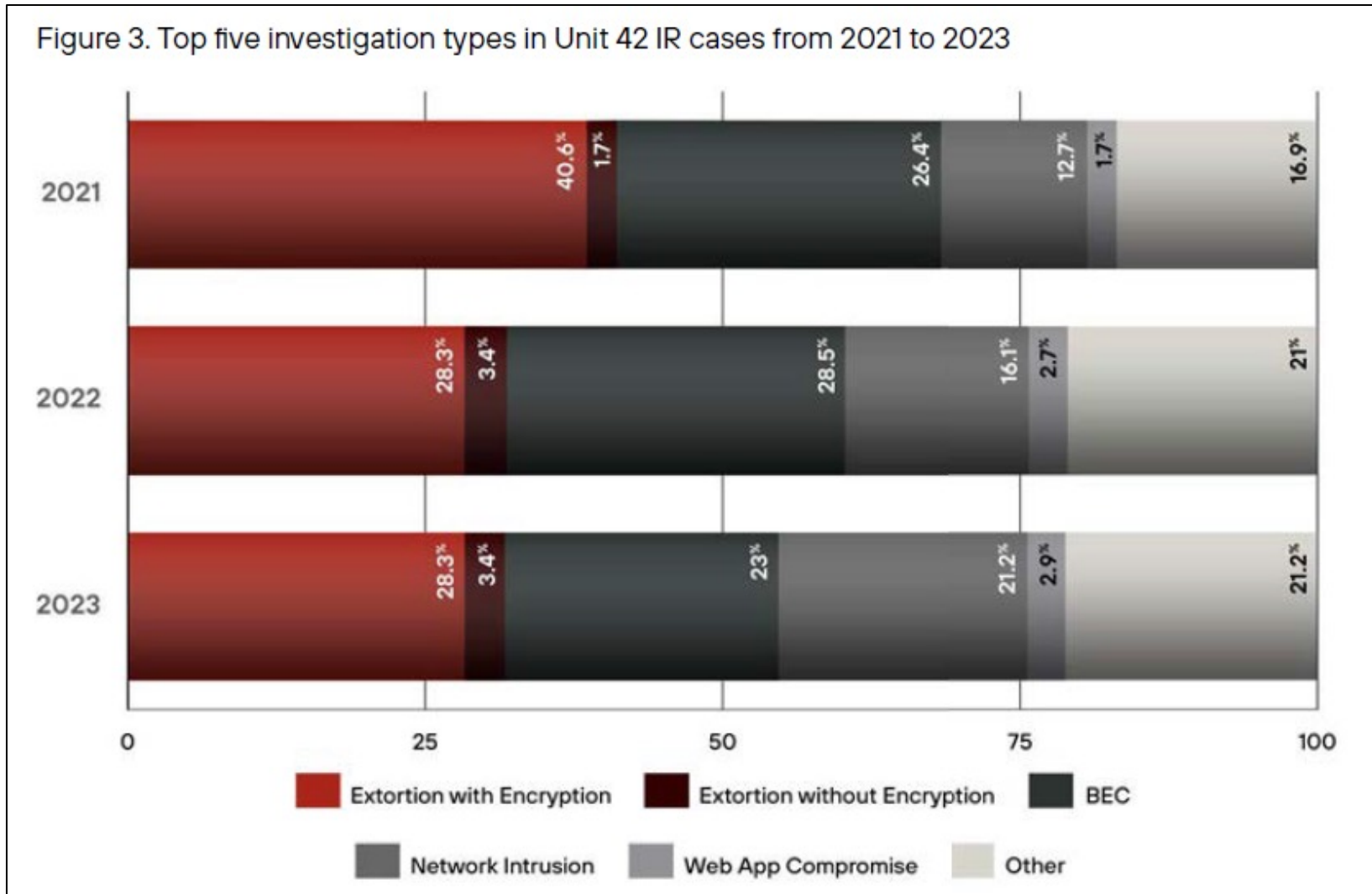


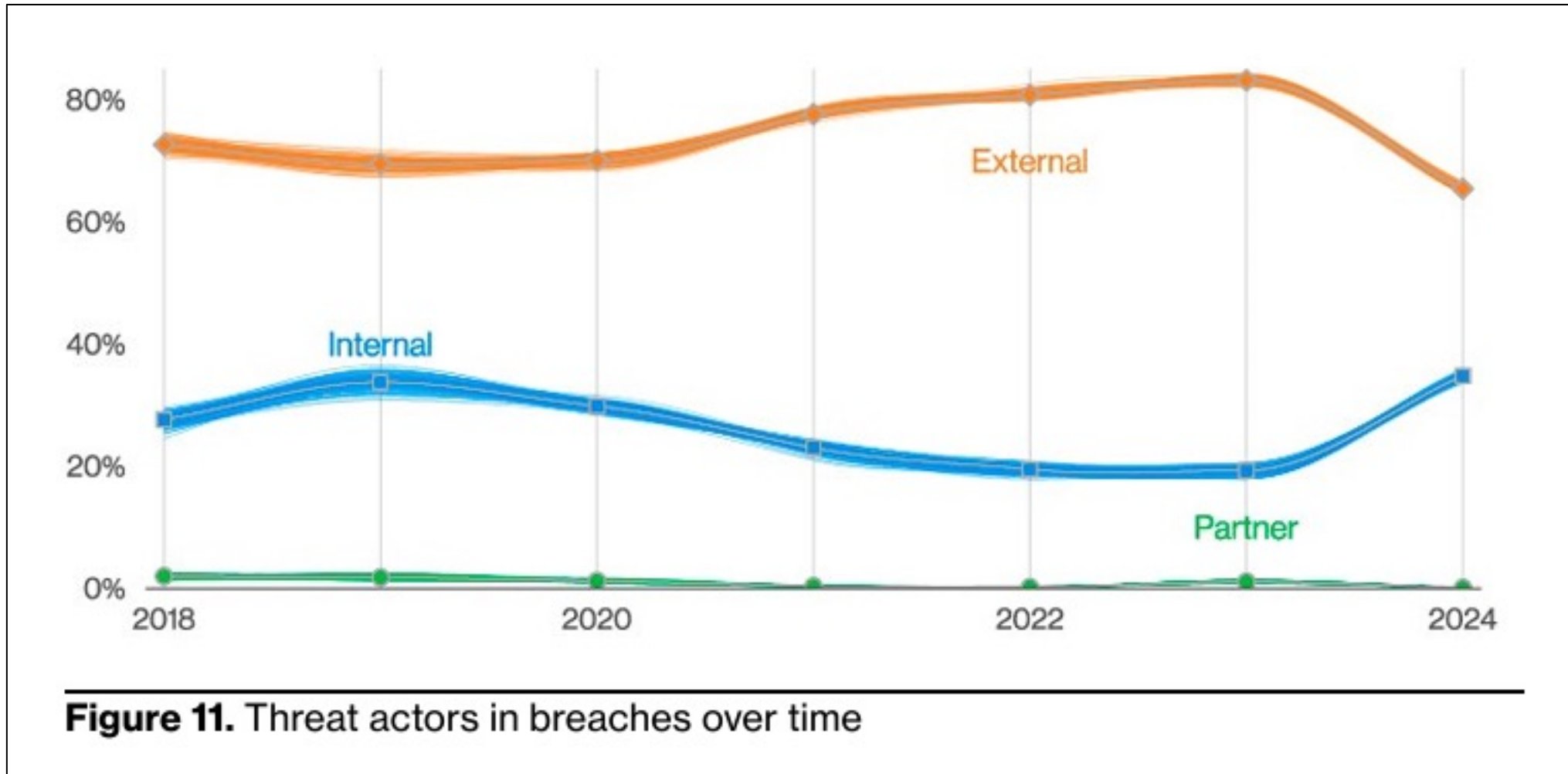
Figure 4. While in general it is best not to make payments in response to extortion, in cases where payment was made, we observed that attackers kept their promises more often than not.

Tipos de incidentes investigados



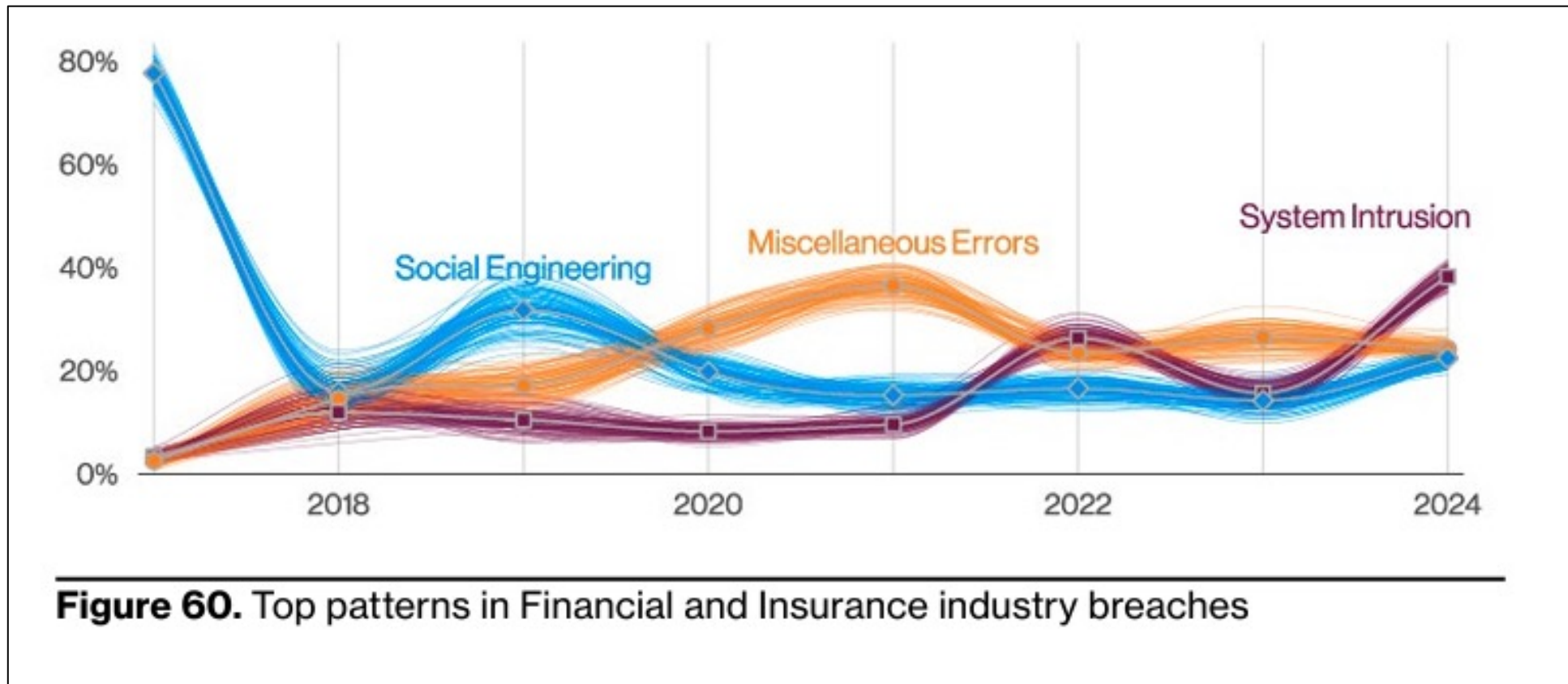
Fuente: 2024 Incident Response Report (Palo Alto)

Actores involucrados en un ataque



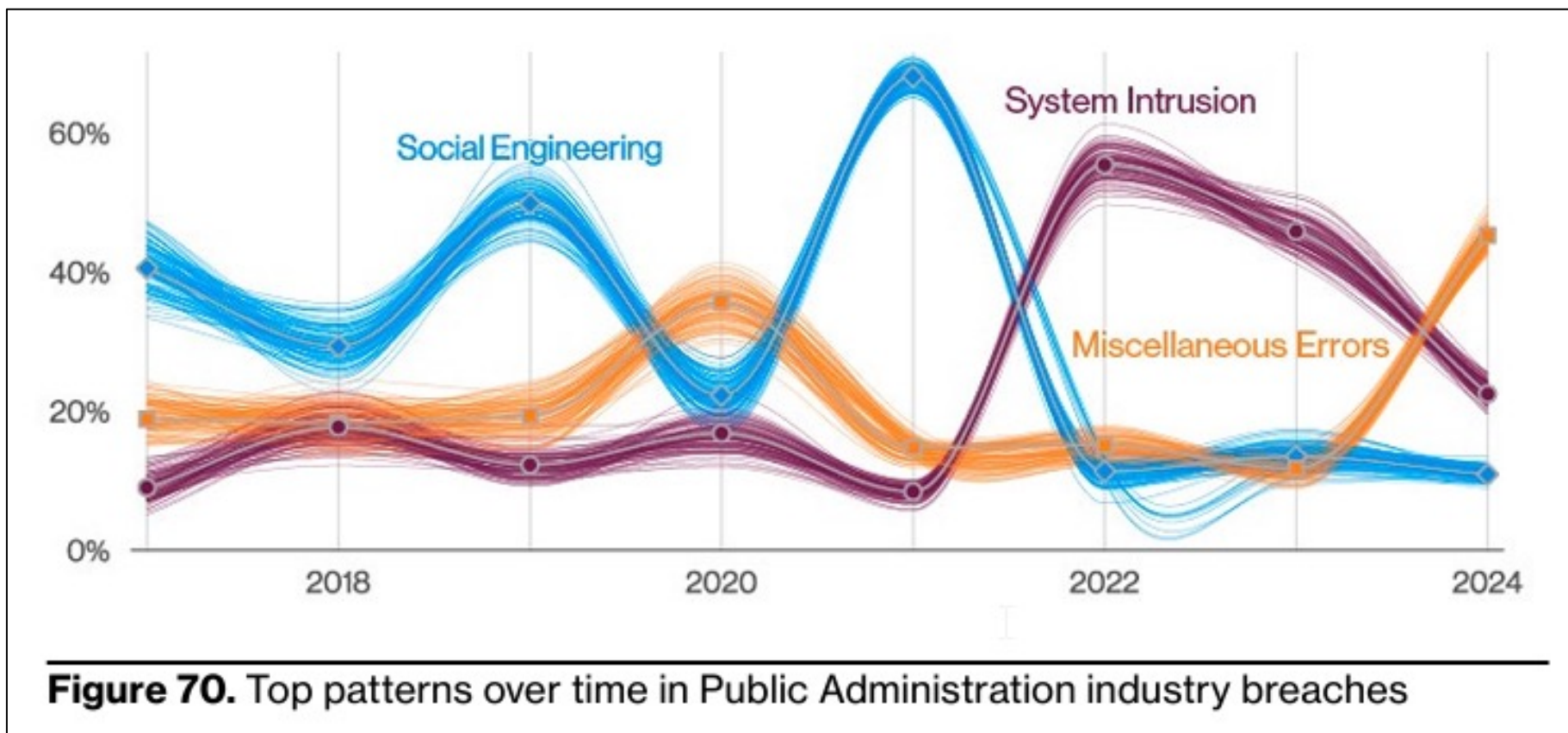
Fuente: 2024 Data Breach Investigations Report (Verizon)

Vectores de ataques comunes: Sector Financiero



Fuente: 2024 Data Breach Investigations Report (Verizon)

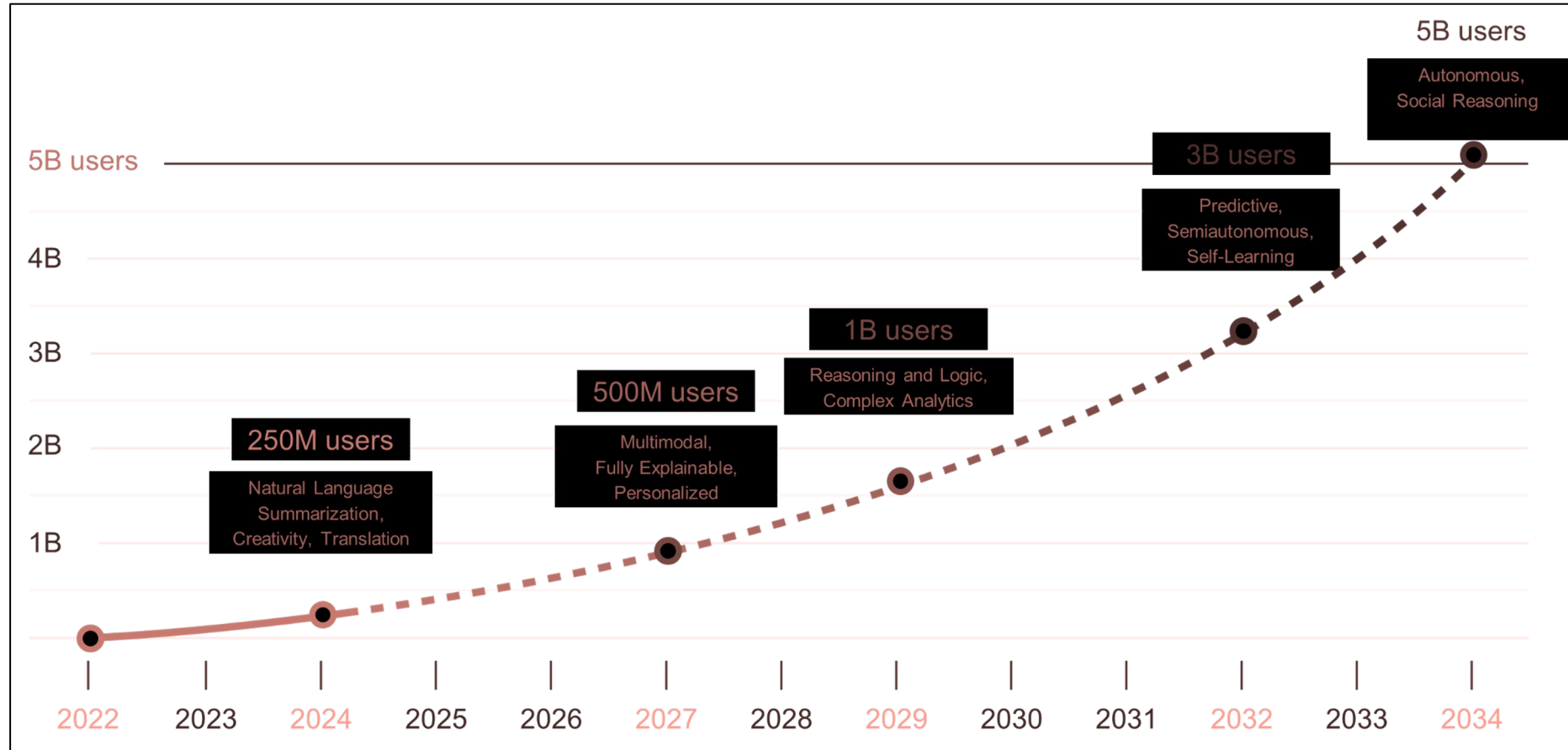
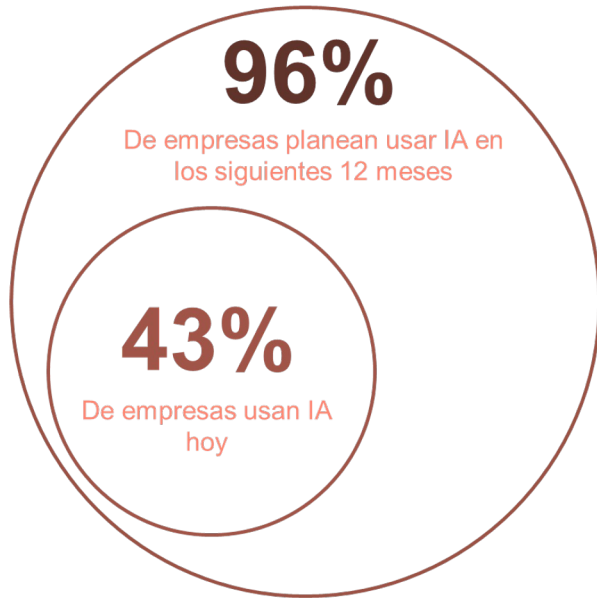
Vectores de ataques comunes: Sector Público



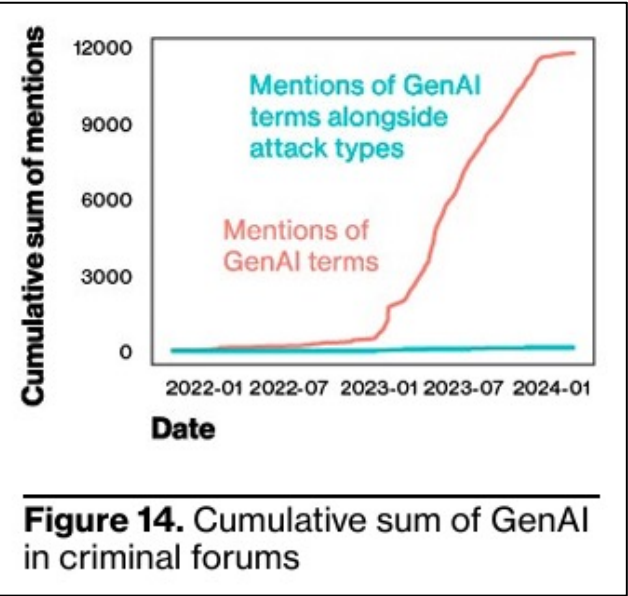
Fuente: 2024 Data Breach Investigations Report (Verizon)

¿Como va la IA en esto?

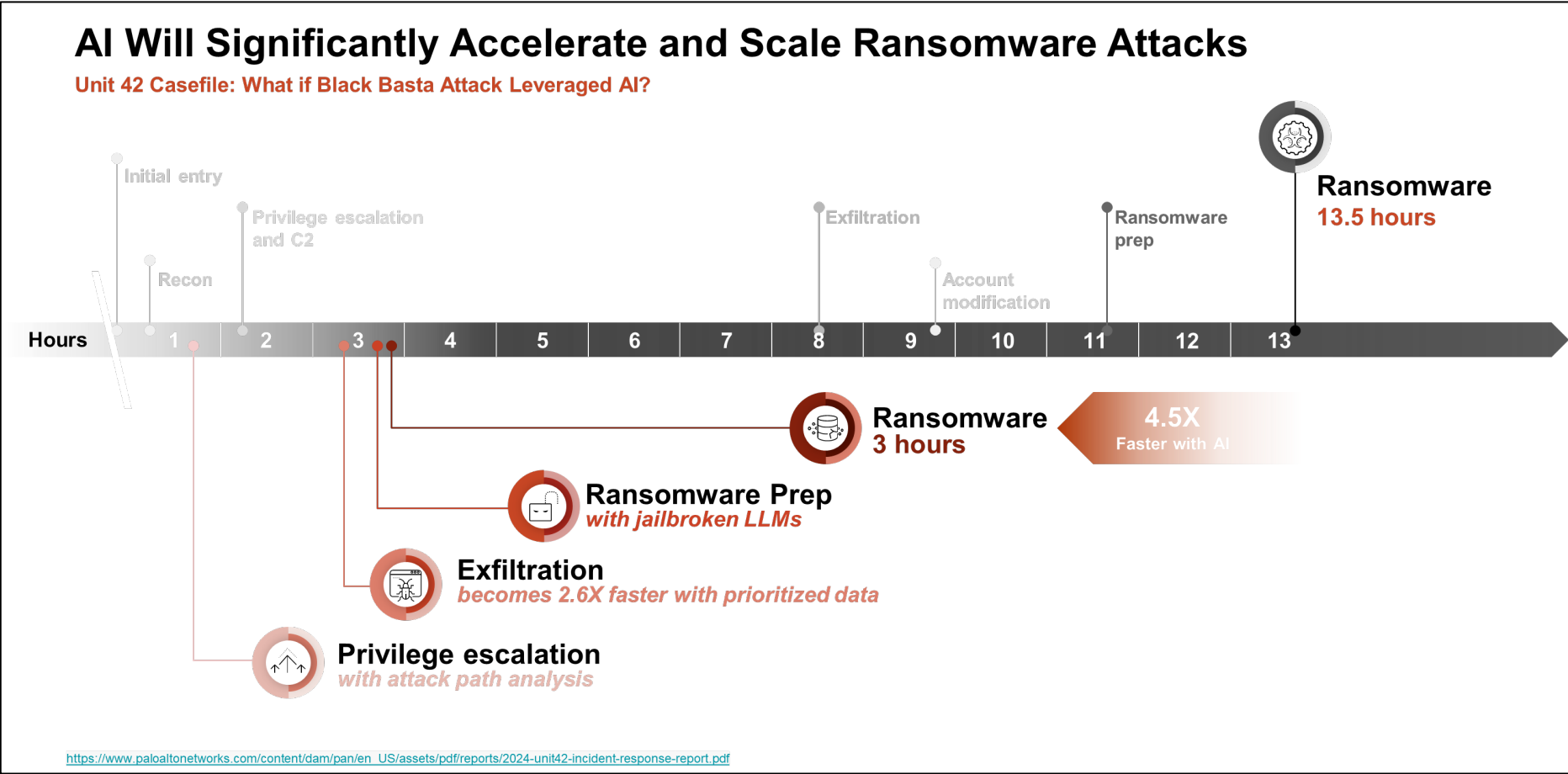
La IA estará en todos lados



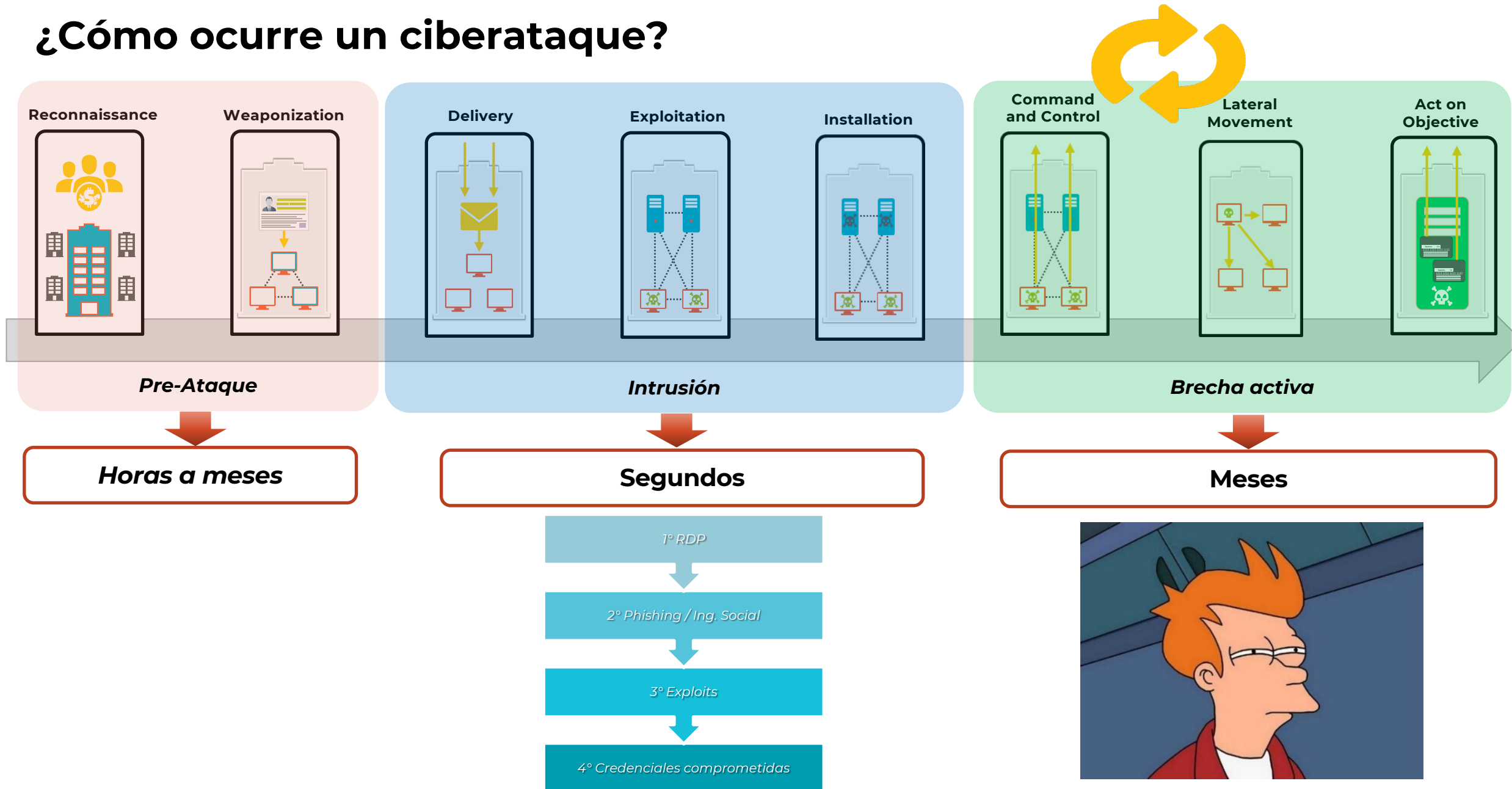
Uso de la IA para ejecutar ciberataques



Fuente: 2024 Data Breach Investigations Report (Verizon)



¿Cómo ocurre un ciberataque?



La información esta desperdigada

github.com/search?q=password+.gob.pe&type=code

Filter by

- <> Code 1.4k
- Repositories 0
- Issues 1
- Pull requests 0
- Discussions 0
- Users 0

Niltonmb7/mpvhdc · mpv/settings/dashborad.py

```
130
131 STATICFILES_DIRS = [
132     PROJECT_DIR.joinpath('static')
133 ]
134
135 MSG_HOST_USER = 'jvilescu@perucom.com.pe'
136 MSG_HOST_PASSWORD = 'wk79tc25'
```

Show 9 more matches

1.4k files (251 ms)

Becessj/Empleo-Cusco · app/send-message.php

```
120 $mail->Host = 'trasmisordocumenaria.usuarios.gob.pe';
121 $mail->Port = "465";
122 $mail->Username = 'trasmisordocumenaria.usuarios.gob.pe';
123 $mail->Password = '6ckjilug0^H';
124 $mail->IsHTML(true);
125 $mail->From="trasmisordocumenaria.usuarios.gob.pe";
126 $mail->FromName=$from_name;
```

Show 4 more matches

SHODAN Explore Downloads Pricing per country:"PE"

TOTAL RESULTS 2,054

TOP CITIES

Lima	1,512
Arequipa	55
Independencia	45
La Molina	44
Trujillo	30
More...	

TOP PORTS

23	718
2002	336
6002	310
161	235
21	152
More...	

TOP ORGANIZATIONS

AMERICATEL PERU S.A.	615
Telefonica del Peru S.A.A.	510
ENTEL PERU S.A.	152
WIGO S.A.	54
PE-TDP-GRS	43
More...	

View Report Browse Images View on Map

Partner Spotlight: Looking for a Splunk alternative to store all the Shodan data? Check out [Gravwell](#)

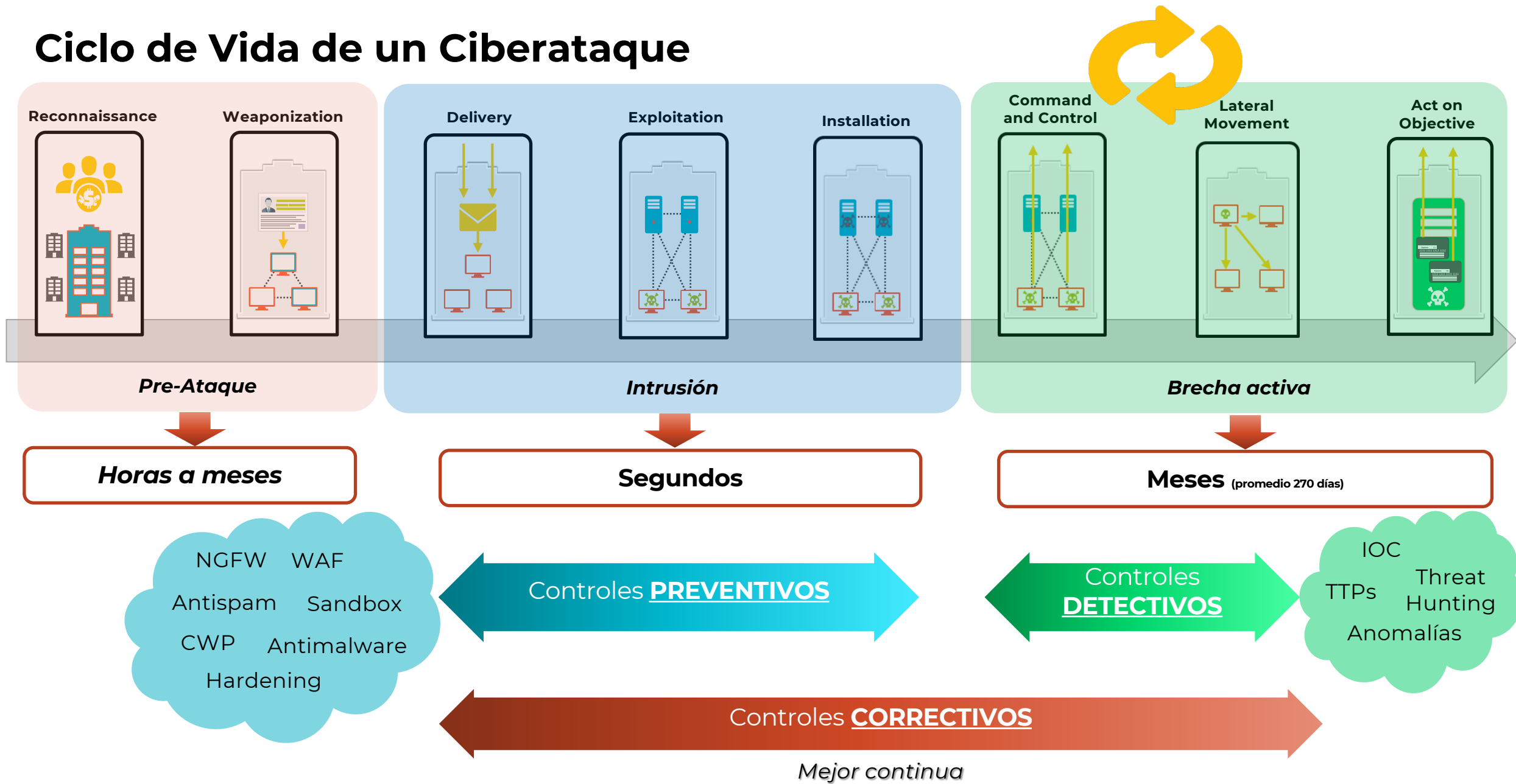
190.187.91.21
AMERICATEL PERU S.A.
Peru, Lima
AMERICATEL PERU - ACCESO RESTRINGIDO - TODO INTENTO DE ACCESO QUEDA REGISTRADO
User Access Verification (Policy Manager)
UserName:

200.37.146.44
Telefonica del Peru S.A.A.
Peru, Lima
C
|-----|
| WARNING |
| This system is for the use of authorized users only. |
| Individuals using this computer system without authority, or in...

45.5.57.182
GLOBAL FIBER PERU S.A.C.
Peru, Lima
SNMP:
Uptime: 21803100
Description: RouterOS CCR2004-16G-25+
Service: 78
Versions:
1
3
Name: CORE80-TECHNOINFO
Engineid Format: text
Contact: donjuanchopolo@gmail.com
Engine Boots: 0
Engineid Data: 80003a8c04
Enterprise: 14988
Objectid: 1.3.6.1.4.1.14988.1
Engine Tl...

200.123.0.145

Ciclo de Vida de un Ciberataque



¿Qué tools usan los grupos de Ransomware?

Cobalt Strike

Mimikatz

Bloodhunt

Metasploit

7zip

Anydesk /
Teamviewer

Onedrive / GDrive

Powershell

Systernals

Putty

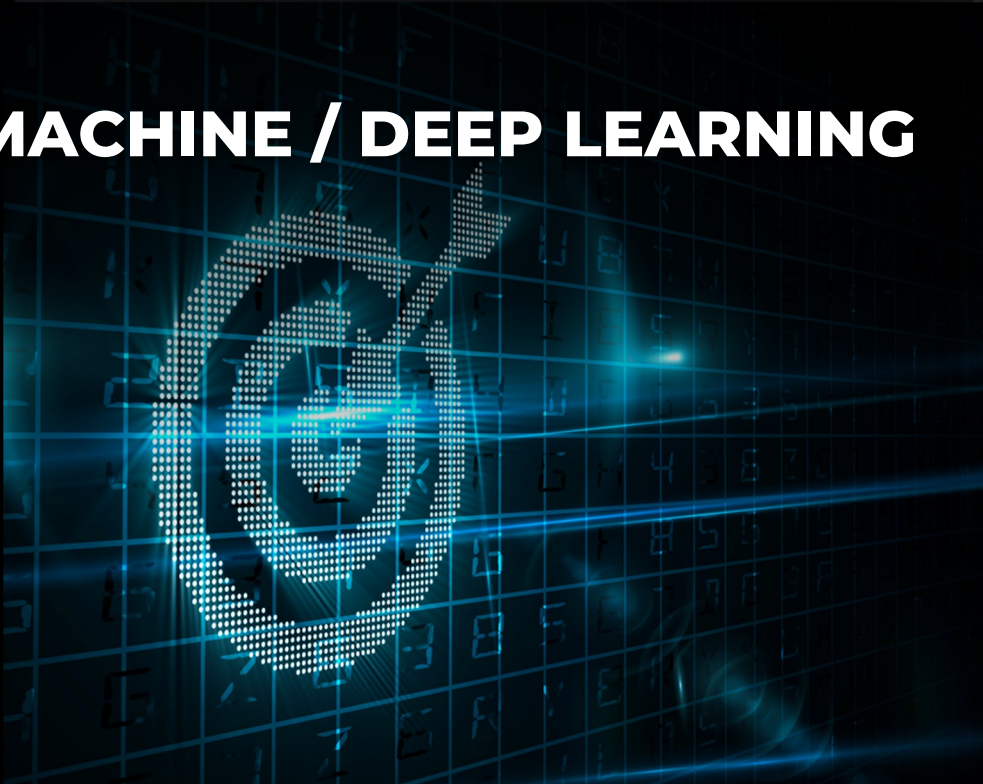
AWS / Azure

WinSCP

DNS

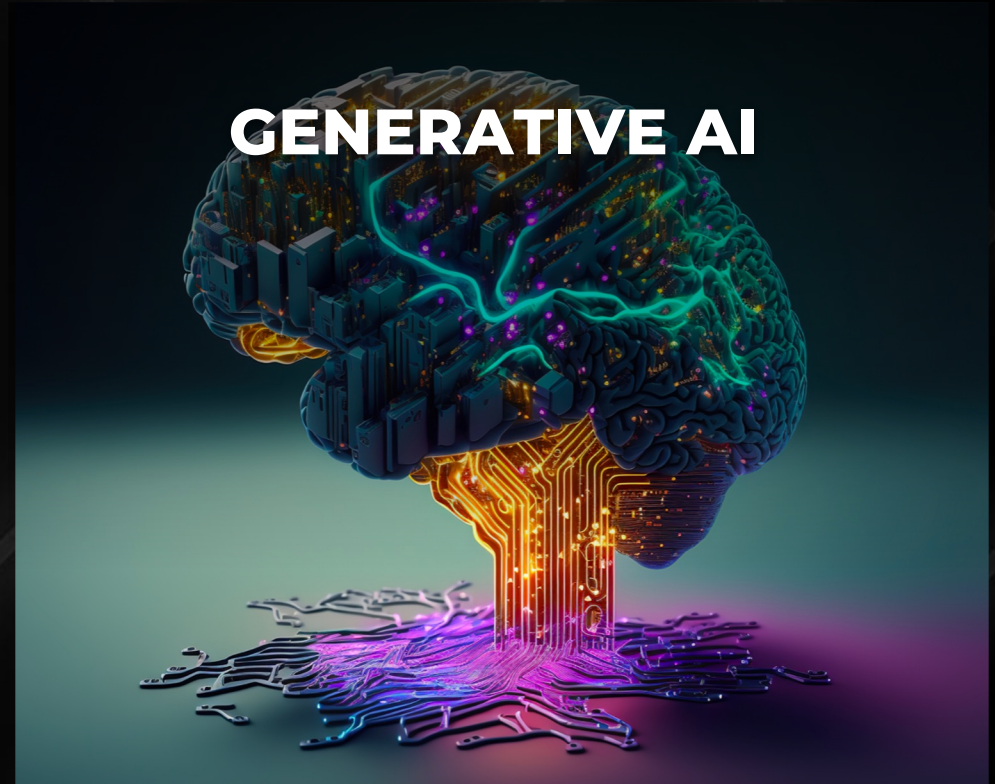
COMO DEFENDERNOS CON IA

MACHINE / DEEP LEARNING



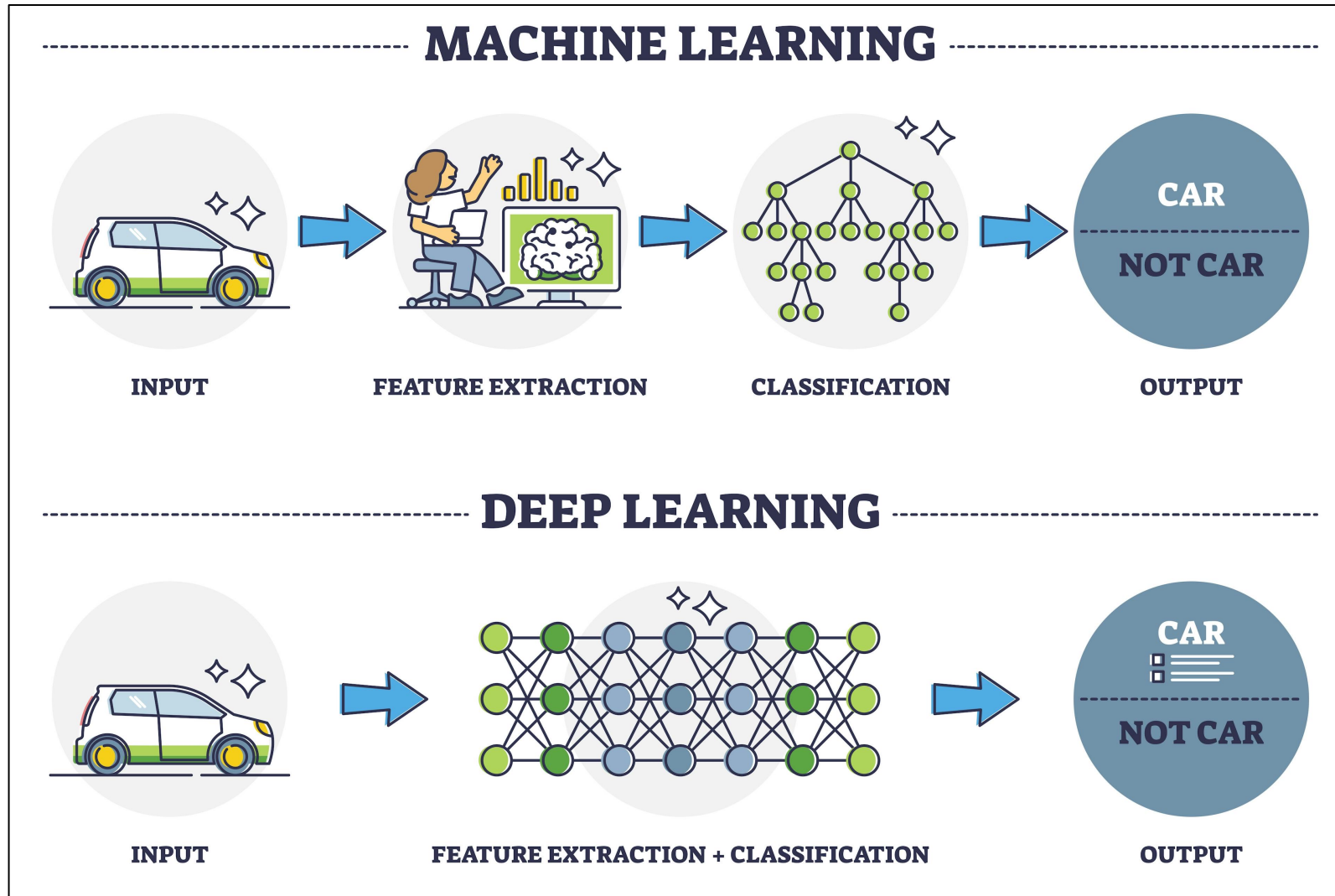
Deterministic models focused on **targeted, well-defined tasks** requiring high accuracy & precision

GENERATIVE AI

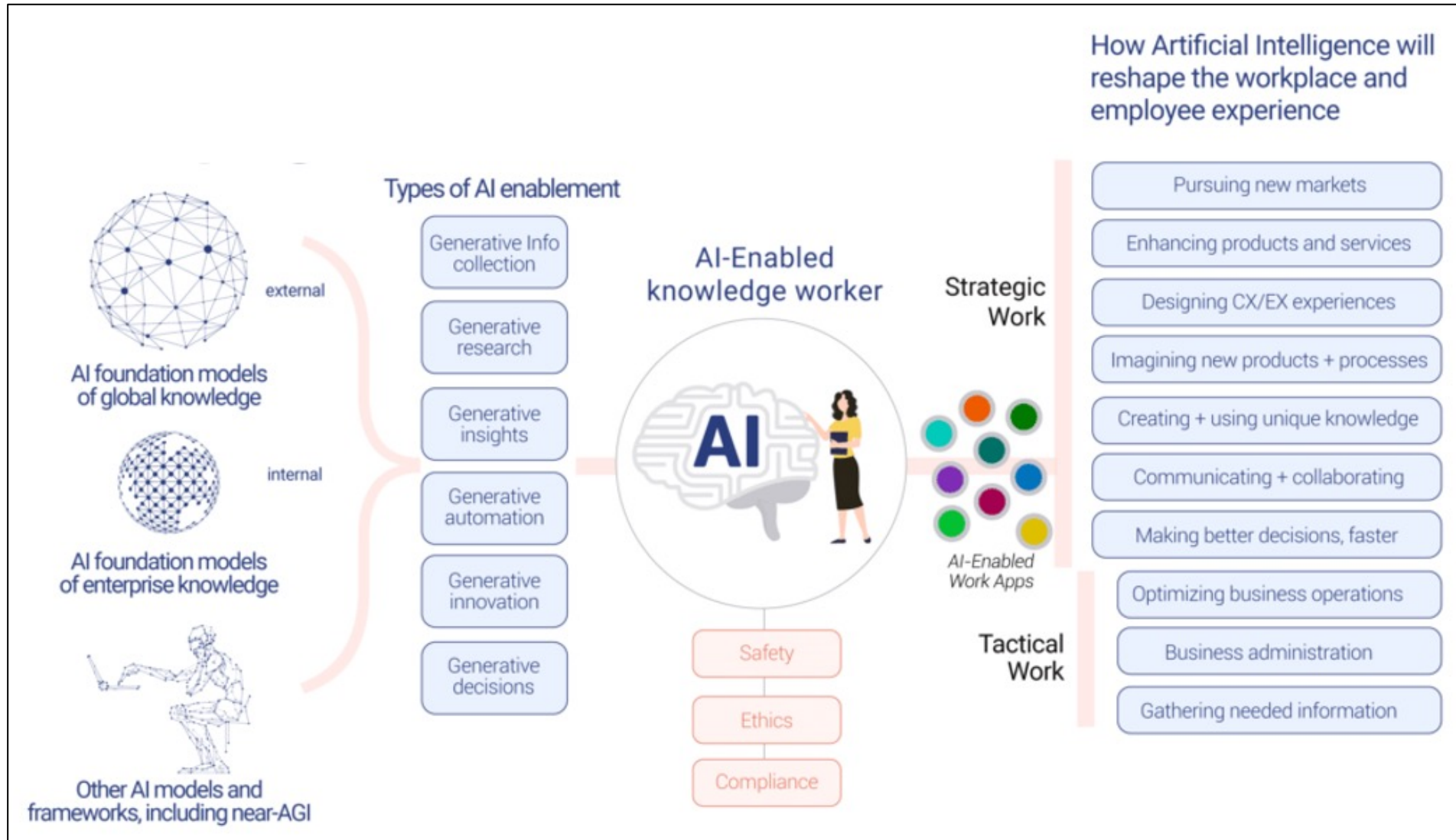


General-purpose, versatile models for **generating creative & non-deterministic content** from human language prompts

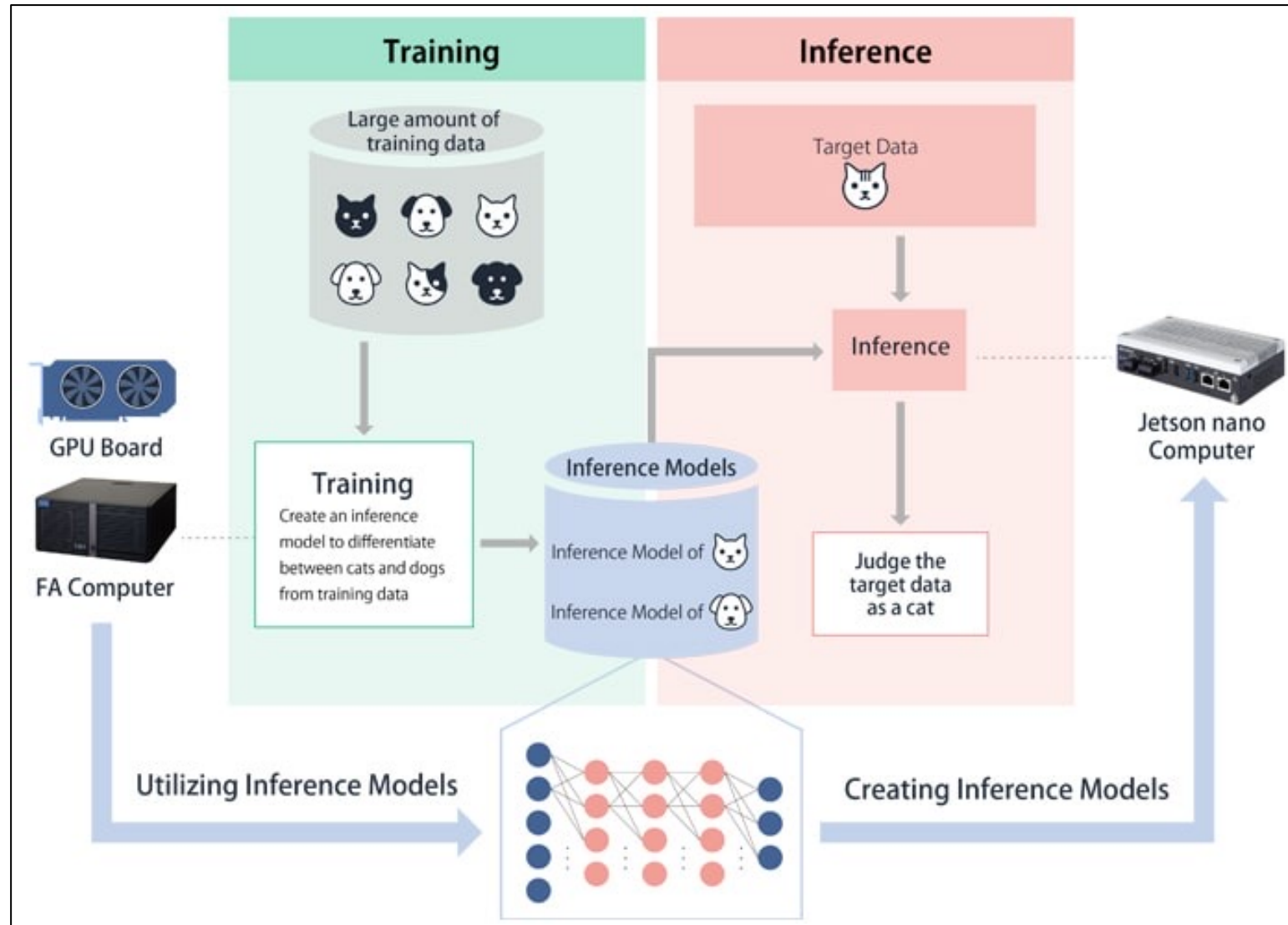
Machine / Deep Learning



IA Generativa



Training e Inferencia



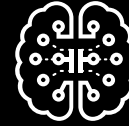
¿Qué se necesita para hacer una buena Ciberseguridad usando IA?

1. Muchísima data
2. Data de muy buena calidad
3. Alto nivel de I+D para desarrollar los algoritmos

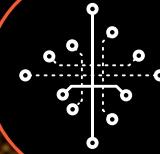
Precision AI™

Inteligencia Artificial propietaria de Palo Alto Networks

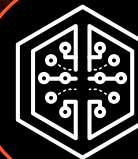
MACHINE
LEARNING



DEEP
LEARNING



Precision AI



GENERATIVE AI

Precision AI está entrenada con toda la data recolectada por Palo Alto Networks a nivel global

Cada día en nuestros más de **85,000** clientes



>7.6EB

de data ingestada



11.3B

ataques bloqueados
en línea



2.3M

nuevos ataques
identificados



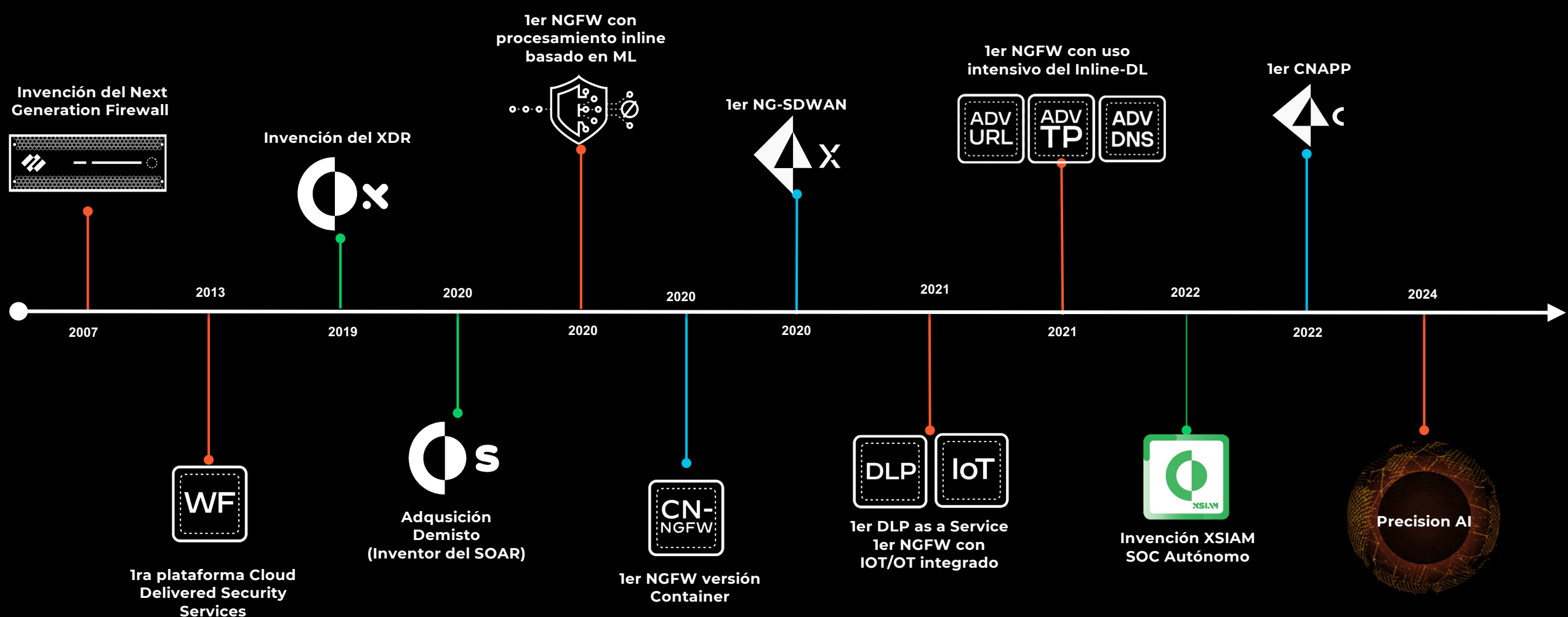
1T
rillon

eventos cloud procesados

Data de Red, Endpoint y Nube

2 a 4 veces más de data colectada por cualquier otro vendor de ciberseguridad

Nuestro ADN: Innovación y Desarrollo



La empresa de Ciberseguridad con mayor inversión en I+D

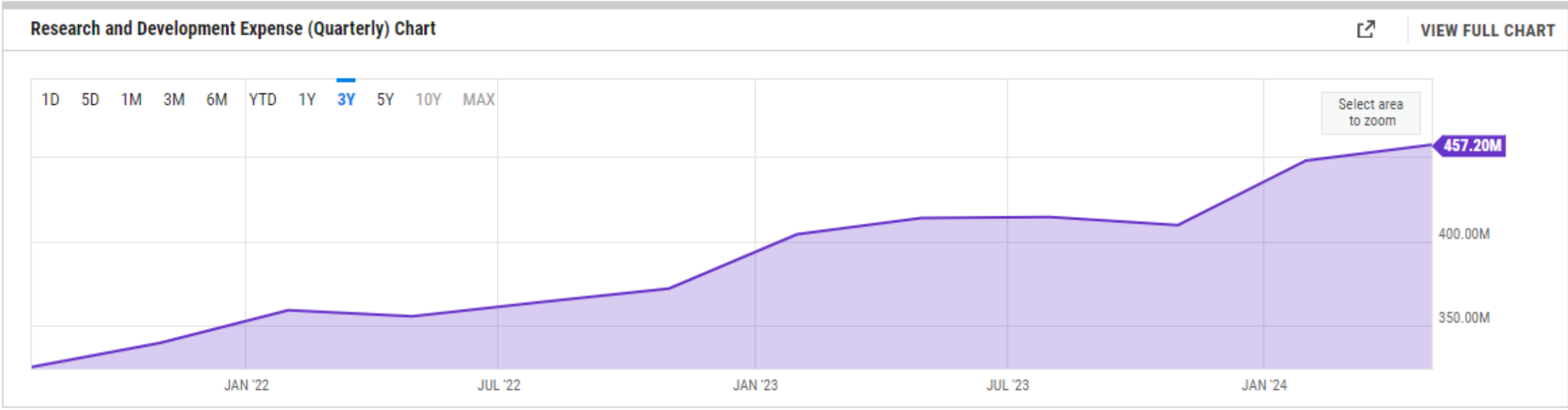
Palo Alto Networks Research and Development Expense (Quarterly): 457.20M for April 30, 2024

VIEW 4,000+ FINANCIAL DATA TYPES:

Search

ADD

BROWSE



Fuente: <https://ycharts.com/>

La empresa de Ciberseguridad más grande del mundo



- Más de 19,000 empleados
- 13 Data Center a nivel global
- Presencia en 80% de las Global 2000
- Presencia en 94 de las Fortune 100
- Fundada el año 2007

SIMPLIFY SECURITY WITH OUR BEST OF BREED PLATFORMS

SUB-CATEGORY	NETWORK SECURITY PLATFORM
Firewall	 Network Security Platform
Intrusion Prevention	
URL Filtering	
Sandbox	
DNS Security	
IoT / OT Security	
Data Loss Prevention (DLP)	
Cloud Access Security Broker	
Remote Browser Isolation	
Enterprise Browser	
Secure Web Gateway	
SD-WAN	
Remote Access	
Digital Experience Monitoring	
Posture and Health Management	

SUB-CATEGORY	CLOUD SECURITY PLATFORM
Cloud Security Posture Management	 Prisma Cloud
Cloud Workload Protection	
Identity & Access Management	
Code Security	
Web Application / API Security	

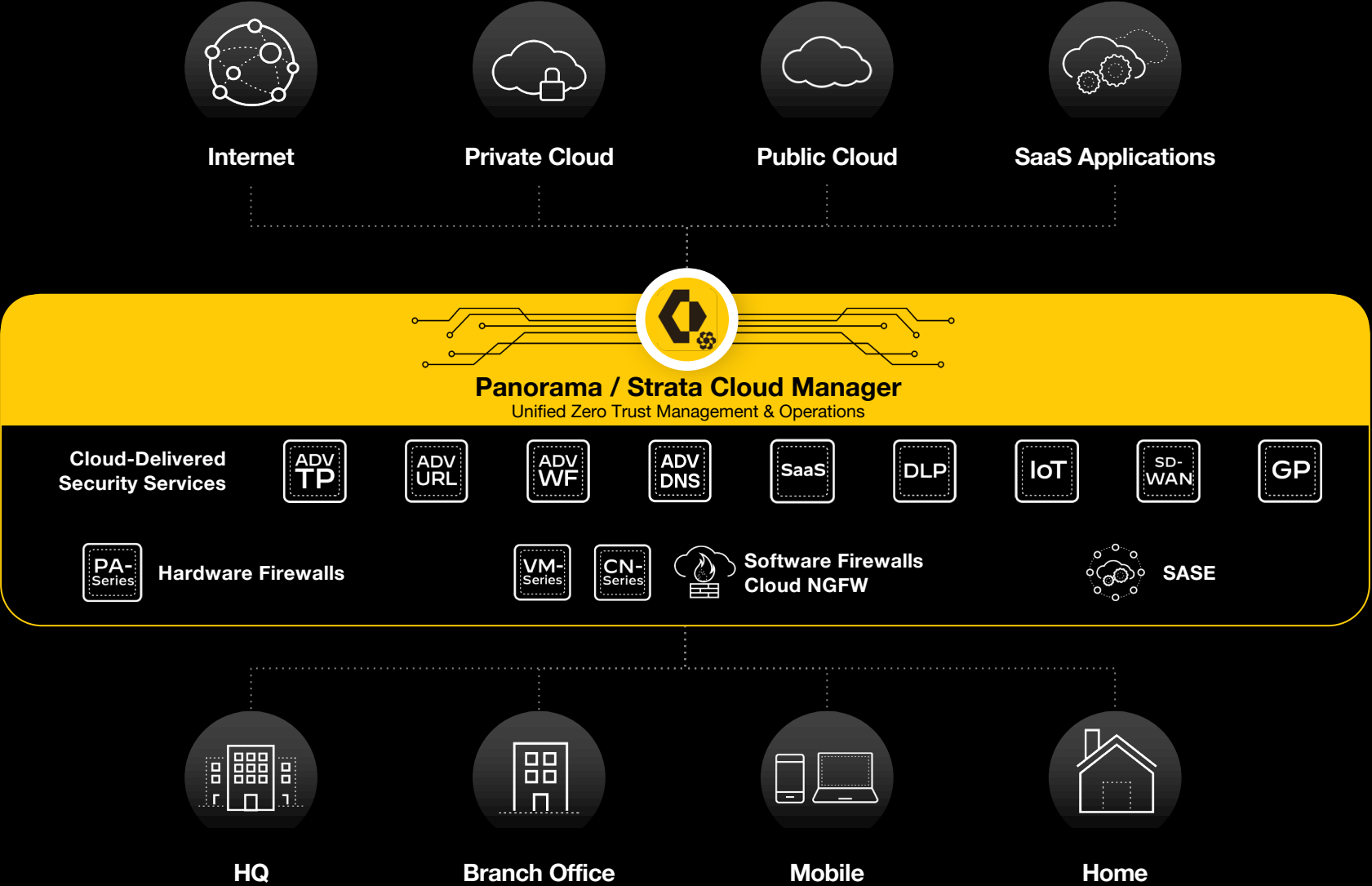
SUB-CATEGORY	MODERN SOC PLATFORM
Security Information & Event Management	 Cortex
Endpoint + EDR	
NTA / UEBA	
SOAR	
Attack Surface Management	



Threat Intelligence and Advisory Services

World-renowned threat intelligence, cyber risk management and advisory services

LA MEJOR PLATAFORMA DE SEGURIDAD DE RED



Unified Zero Trust Management and Operations

Industry's first AI-powered zero trust management and operations solution for your entire network security estate, preventing operational disruptions up to 7 days in advance

Best-in-Class Protection Delivered Everywhere

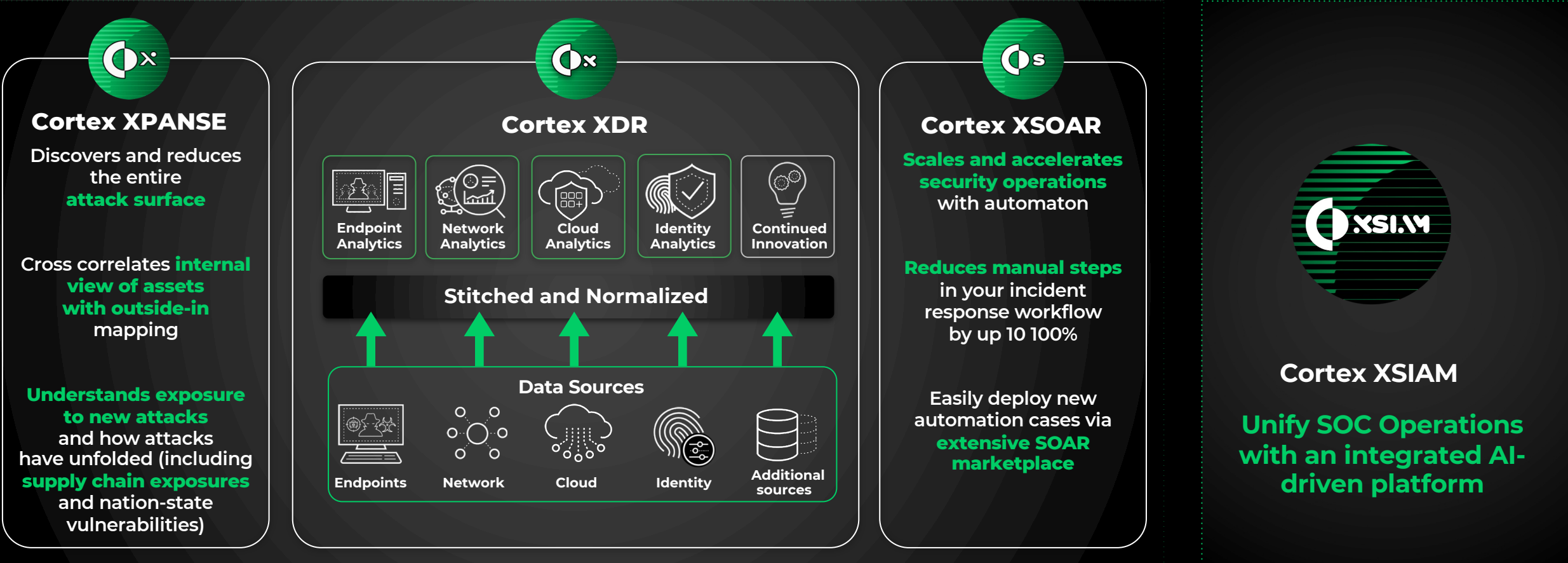
Inline AI-powered security services secure your entire network, stopping 8.6B threats inline per day

Industry-Leading Form Factors

11x leader for hardware and software firewalls in Gartner magic quadrant for NGFW and the **only leader** in SASE for Gartner magic quadrant for single-vendor SASE

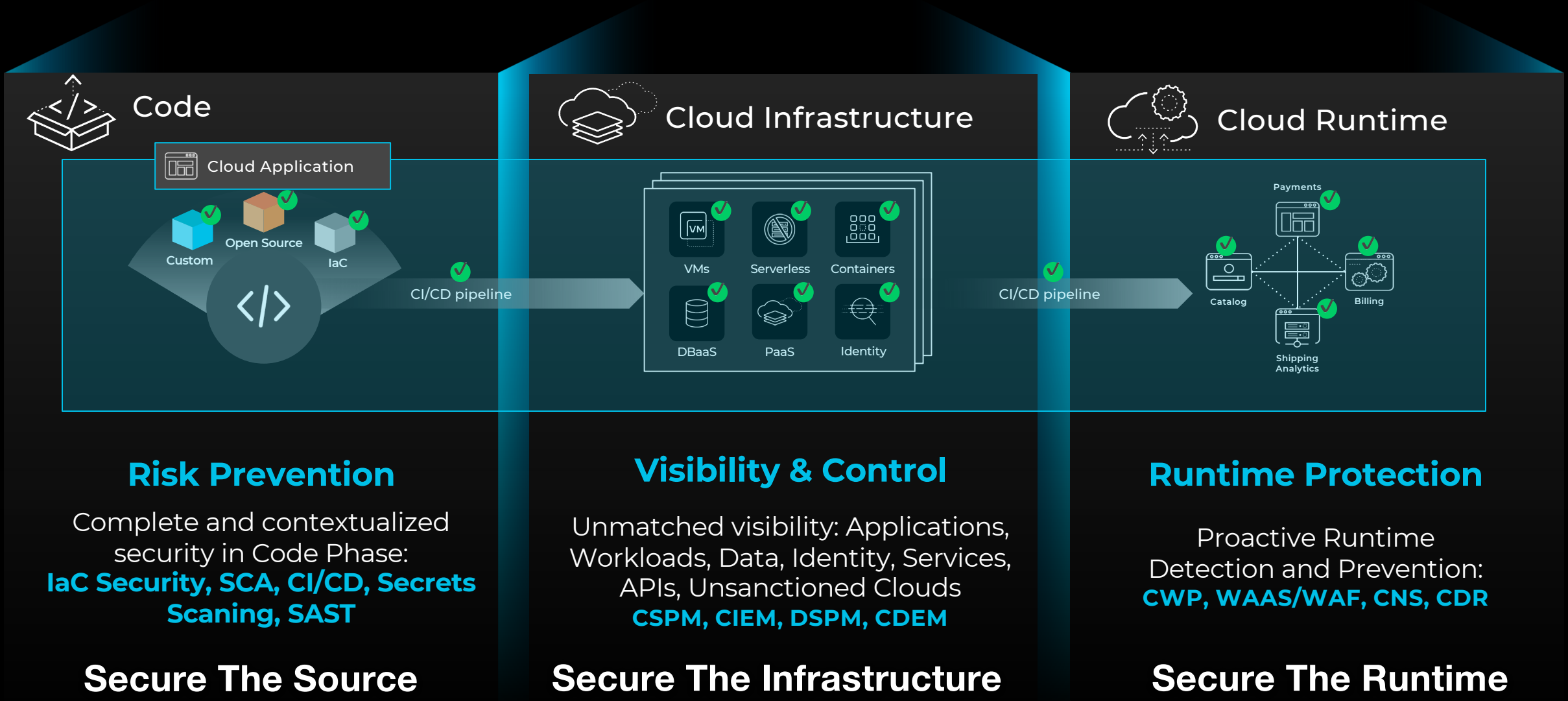
LA MEJOR PLATAFORMA PARA EL CIBERSOC

Endpoint Security, EDR, NDR, XDR, UEBA, SIEM, SOAR, ASM → SOC AUTÓNOMO



End-to-end workflow automation for security operations

LA MEJOR PLATAFORMA PARA ASEGURAR LA NUBE



The **Golden Formula** with Data and AI for Better Cybersecurity Outcomes

Integrated, Real-Time Telemetry Data



Networks



Cloud



Endpoints



ML / AI Driven Automation



**Strata
NGFW**



**Cortex
XSIAM**



**Cortex
XSOAR**



Better Cyber Outcome

Risk

10
SECONDS

Efficiency

Mean Time to Detect

TCO

1
MINUTE

Simplicity

Mean Time to Respond
(High priority alerts)

GRACIAS